



## Aegis Provides \$15MM in New Funding Commitments

Over the past three months, Aegis closed \$15MM in new commitments to round out a very successful year and kickstart 2022 as we continue to execute on providing lower middle market companies with flexible growth capital. A sampling of the transactions included a revolver to a Midwest paper distributor along with an owner-occupied real estate mortgage, an increased line of credit to a nurse staffing company that outgrew its existing bank financing and a recurring revenue debt facility to an early stage software provider.



**\$6,000,000**  
**Revolving Line of Credit**  
Paper Distributor



**\$1,500,000**  
**Revolving Line of Credit**  
Nurse Staffing Company



**\$200,000**  
**Recurring Revenue Financing**  
Software Service Provider

## Recent Client Successful Exit Stories

Over the past month, two longstanding Aegis clients had successful M&A exits:

**Landscape Maintenance and Installation Company:** Aegis provided a \$4.5MM facility to this Florida based, family-owned business in 2017 when it was partially acquired by a PE Group. Aegis structured an ABL revolver to assist with growth and acquisitions. Over the course of 5 years, the business completed numerous bolt-on acquisitions and grew annual revenues to over \$100MM. The company was recently sold for a 9-figure valuation providing a great return for the PE Group and the family, which retained a significant ownership stake along with key management.

**IT Consulting Business:** The founder was seeking early-stage financing for his newest venture in 2019. He had previously started and sold several similar companies internationally and was looking to obtain a line of credit from banks, however was repeatedly turned away due to the start-up nature of the business. Given the founder's stellar track record and Fortune 500 client base, Aegis initially provided a \$750,000 Line of Credit (later increased to \$1,500,000) to support operations and growth. The business expanded from zero revenue in 2018 to over \$15MM in revenue in 2021 and achieved a very successful exit for its shareholders through the sale to a strategic buyer with a valuation in excess of \$20MM.

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To learn more about Aegis and see other testimonials, visit our website here:

<https://www.aegisbusinesscredit.com/testimonial/>

### About Aegis:

*Backed by a depth of experience working with middle market companies, the Aegis Team structures working capital facilities that offer practical solutions for a variety of capital needs including growth, turnarounds, acquisitions and management buyouts. Count on Aegis to provide expertise, sound financial guidance and flexible credit options that will help your business grow.*