



Aegis Announces \$10,000,000 in New Commitments

Aegis Business Credit continues to assist lower middle market companies as the economy rebounds. Aegis closed several new transactions in recent months that helped businesses expand operations and complete acquisitions. Aegis provided a \$3,500,000 facility to an industry leading manufacturer of cleaning equipment as well as a \$3,000,000 facility to a technology-enabled metal brokerage company. Aegis' \$3,500,000 facility to a distributor of medical textbooks helped the new management team execute on a critical acquisition of a complementary technology business.



\$3,500,000 Credit Facility

Cleaning Equipment
Manufacturer



**\$3,000,000 Revolving Line of
Credit**

Technology Enabled Metal
Brokerage



**\$3,500,000 Revolving Line of
Credit**

Medical Textbook Distributor

Aegis Client Success Story

Aegis is pleased to share a recent success story of one of its long-standing clients. Aegis worked with an innovative service provider in the multi-family industry over the past four years to assist in their growth and expansion with the opening of new offices in several cities across the southeast. Aegis provided flexible working capital financing and various bridge loans to assist with the company's 75%+ annual growth rate. As the company increased revenue and improved margins, it attracted the attention of numerous investors, leading to a \$10MM Series A funding round in Q1 2021. Aegis congratulates the company on its success and is pleased to have provided vital financial support to help them reach this significant milestone.

Aegis Welcomes New Hire

Aegis is pleased to announce and welcome Michael R. Persichini as its Executive Vice President, Director of Sales and Partnerships. In his role, Mike will be responsible for driving new business development for all types of financing solutions as well as cultivating strategic working relationships with key external partners.

Mike joins the Aegis team as an experienced executive specializing in providing working capital solutions to growing businesses. He comes to Aegis with 20+ years in the commercial finance industry, serving in various roles in sales and marketing strategy, risk management, business development, and portfolio management with financial institutions from across the United States, including HSBC, Citizens Bank, Corporate One, and BlueVine Capital. Mike's business background began with Advanced Commercial Credit Training from the Cox School of Business at Southern Methodist University. He later achieved his Bank Management education from Furman University.

Mike Fussell, President of Aegis Business Credit, states, "We are pleased to have Michael join our team of professionals. His experience in the industry and history of delivering results, along with his ability to think innovatively, makes him a great fit for our team. We look forward to having Mike on our team as we continue to evolve and grow our business."

About Aegis:

Backed by a depth of experience working with middle market companies, the Aegis Team structures working capital facilities that offer practical solutions for a variety of capital needs including growth, turnarounds, acquisitions and management buyouts. Count on Aegis to provide expertise, sound financial guidance and flexible credit options that will help your business grow.